

Sales Eq How Ultra High Performers Leverage Sales Specific Emotional Intelligence To Close The Complex Deal

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Sales EQ arms salespeople and sales leaders with the tools to identify their most important sales specific emotional intelligence developmental needs along with strategies, techniques, and frameworks for reaching ultra-high performance and earnings, regardless of sales process, industry, deal complexity, role (inside or outside), product or service (B2B or B2C).

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Sales EQ: The Four Levels of Sales Intelligence Book Review

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